The chair for “Governance in International Agribusiness” affiliated with the TUM School of Management and the TUM School of Life Sciences offers a

**Ph.D. Student in Economics (health/food/agriculture)**

on the Freising-Weihenstephan Campus. The initial appointment will be 2 years with the possibility of extension. Payment will be based on the Collective Agreement for the Civil Service of the Länder (75% TV-L E13). The preferable starting date is **September/October 2023**.

**Tasks**
The successful candidate is expected to conduct research in one (or more) of the following research areas:

a. Dietary choices, information, education, and knowledge about nutrition  
b. Heterogeneity and trade-offs in food quality preferences and choices  
c. Consumers’ role in the transition to a sustainable food system  
d. Food labels; Origin-based labels; Geographical Indications  
e. Certifications, private governance in the agro-food sector  
f. Regional, global, alternative, and sustainable agro-food value chains  
g. Sustainable technology adoption in the agro-food sector  
h. SMEs’ and smallholders’ access to high-quality food markets and modern retail chains

**Additional Tasks:**
- Contribute to teaching activities of the Chair  
- Contribute to the research curricula development of the Chair  
- Contribute to competitive project funding bids  
- Contribute to the administration of the Chair

**Qualifications**
- An excellent Master’s degree (preferably in economics or other social sciences)  
- Proficiency in econometrics / quantitative methods  
- Experience with experimental / behavioral economics research is an advantage  
- Strong motivation to publish in international leading peer-review journals  
- Fluency in written and spoken English  
- Knowledge of the German language is an advantage  
- Background or proven knowledge of the agricultural sector and food value chains is an advantage  
- Background or proven knowledge of nutrition or health-related issues is an advantage  
- Personal initiative, commitment, and excellent team player

**We offer**
We offer a position as academic staff with the opportunity to pursue a doctoral degree. We also offer an international and stimulating work environment that promotes teamwork and individual career development. More information about the group is available at [https://www.ep.mgt.tum.de/en/gia/home/](https://www.ep.mgt.tum.de/en/gia/home/).

The Technical University of Munich is an equal-opportunity employer. TUM strives to raise the proportion of women in its workforce and explicitly encourages applications from qualified women. The position is suitable for disabled persons. Disabled applicants will be given preference in case of generally equivalent suitability, aptitude and professional performance.

**Application**
Please send a cover letter that explains your area(s) of interest, experiences and goals, your curriculum vitae including references, and copies of key documents (transcripts, degree certificates) in a single PDF to Prof. Dr. Luisa Menapace ([luisa.menapace@tum.de](mailto:luisa.menapace@tum.de)). The position remains open until filled.

If you apply in writing, we request that you submit only copies of official documents, as we cannot return your materials after the completion of the application process. As part of your application, you provide personal data to the Technical University of Munich (TUM). Please view our privacy policy on collecting and processing personal data in the course of the application process pursuant to Art. 13 of the General Data Protection Regulation of the European Union (GDPR) at [https://portal.mytum.de/kompass/datenschutz/Bewerbung/](https://portal.mytum.de/kompass/datenschutz/Bewerbung/). By
submitting your application you confirm to have read and understood the data protection information provided by TUM. Find out more about us at www.tum.de.